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July 2017

Dear Policyholder

Policy Number: «Policy_Number»

Changes to the underlying fund of P73 Aviva Investors UK Property

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF IN DOUBT PLEASE SEEK PROFESSIONAL ADVICE.

Friends Provident International Limited has been notified by Aviva Investors ("the Company") of the decision to convert the underlying fund into which **P73 Aviva Investors UK Property** invests into a Property Authorised Investment Fund ("PAIF") structure. As life companies are restricted on the amount that can be invested directly into a PAIF structure, Aviva Investors have created a feeder fund which will enable direct exposure to the PAIF – the Aviva Investors UK Property Feeder Acc Fund (the "feeder fund").

To facilitate the change, dealing on both the underlying fund and **P73 Aviva Investors UK Property** will be temporarily suspended from 17 August to 21 August 2017. Instructions received for **P73 Aviva Investors UK Property** after the cut off time on Wednesday 16 August 2017 will not transact until the next available dealing date of Monday 21 August 2017.

Please note that the feeder fund invests solely into the PAIF, namely 'Aviva Investors UK Property Fund' ("Aviva PAIF"), so it will track the performance of the Aviva PAIF. For this reason they share the same risk disclosures, but with the need to consider that because of the impact of operational cash balances held by the feeder fund, there will not be an exact match between the investment return of the Aviva PAIF and the feeder fund.

Additional key risk disclosures highlighted by the Company following the restructure are summarised as follows:

- Availability of Immoveable Property Investments Property transactions contemplated by the fund is competitive and involves a high degree of uncertainty.
- Investments in Unregulated Collective Investment Schemes are permitted.
- Exchange Traded Derivative Transactions Suspension of these instruments would make it impossible for the fund to liquidate such positions.

- Over the Counter Counterparty Derivatives are permitted, and can have limited liquidity together with higher price volatility.
- Investments in Smaller Companies are permitted and can be less liquid than larger companies.

Full details of all the risks can be found in the underlying fund's literature however key changes are summarised in the following table and will be **effective from 18 August 2017**:

	Before 18 August 2017	From 18 August 2017
Fund Name	Aviva Investors UK Property	Aviva Investors UK Property Feeder
Fund Code	P73	P73 (unchanged)
Underlying Fund Name	Aviva Investors Property Trust Class 1 Acc	Aviva Investors UK Property Feeder Acc Fund Class 1
Currency	GBP	GBP (unchanged)
Investment objective of the underlying fund	The Fund aims to grow your investment and provide a level of income. The Fund typically invests up to 90% in commercial property in the UK and can invest up to 30% in property related shares. From time to time a level of cash is held in the Fund to enable property transactions and help meet withdrawal requests. The Fund may also invest in shares, bonds, gilts, and other funds and can also invest in other investments allowed under UK Fund rules. Please see the Key Investor Information Document for further information.	Aviva Investors UK Property Feeder Acc Fund To obtain returns via income and capital appreciation. Aviva Investors UK Property Fund (the Aviva PAIF) The investment objective of the fund is to carry on Property Investment Business and to manage the cash raised from investors for investment in the Property Investment Business. In doing so, the fund's aim is to obtain returns via income and capital appreciation.
Investment policy of the underlying fund	In order to achieve its objective the Scheme will primarily invest in:	Aviva Investors UK Property Feeder Acc Fund
	a. approved immovables which will, initially, be properties within the United Kingdom but the Manager may, in due course, consider it appropriate	The Funds will invest solely in the Aviva Investors UK Property Fund with the exception of cash balances which may also be held for the purposes of maintaining

to invest in real property in other countries permitted by the COLL Sourcebook. The Scheme may invest up to 100 per cent. of its property in approved immovables but will typically invest no more than 90 per cent. of its property in this way;

- b. transferable securities, with an emphasis on propertyrelated securities. The Scheme may hold up to 100 per cent. of its property in transferable securities but will typically hold not more than 30 per cent. in property company shares;
- c. government and other public securities to the extent permitted by the COLL Sourcebook; and
- d. units in regulated and unregulated collective investment schemes, each to the extent permitted by the COLL Sourcebook.

The Scheme also has maximum flexibility to invest in such other investments which the Manager deems appropriate, including moneymarket instruments, derivatives and forward transactions, deposits and gold, but subject always to the COLL Sourcebook.

- 2.2.Immovables invested in, will be mainly commercial property and only occasionally, residential property.
- 2.3. The Manager will not undertake speculative property development and the funding of such development other than

sufficient liquidity to enable the Funds to meet their commitments, such as expenses and redemptions.

Aviva Investors UK Property Fund (the Aviva PAIF)

In order to achieve its objective the Sub-fund will primarily invest in:

- a. approved immovables (being properties within the United Kingdom). Immovables invested in will be mainly commercial property but may also be non-commercial property. Although the Sub-fund may invest 100 per cent of its property in immovables, it will typically invest no more than 90 per cent. of its property in this way;
- b. transferable securities, with an emphasis on property-related securities. Although the Sub-fund may invest 100 per cent of its property in transferable securities, it will typically hold not more than 30 per cent. of its property in property company shares;
- c. government and other public securities; and
- d. units in regulated and unregulated collective investment schemes.

The Sub-fund may also invest in money-market instruments, derivatives and forward transactions, deposits, cash and near

where incidental to the existing holdings of the Scheme.

2.4. The Manager's investment policy may mean that at times it is appropriate not to be fully invested but to hold cash or near cash. This will usually only occur when the Manager reasonably regards it as necessary in order to enable redemption of units, efficient management of the Scheme in accordance with its objective or for a purpose ancillary or pursuant to the objective of the Scheme. The investment policy of the Manager may result in hedging transactions being carried out on behalf of the Scheme where the Manager reasonably regards a particular transaction as economically appropriate to the reduction of risk or cost arising in the management of the Scheme as a result of price or currency fluctuations. The Manager does not currently intend to use derivatives for any purpose other than the efficient portfolio management of the Scheme, although it may wish to use derivatives in pursuit of its investment objective in the future as the market in property derivatives develops.

2.5. The Scheme may invest in unregulated collective investment schemes including, without limitation, unauthorised property unit trusts and limited partnerships. However, an investment in an indirect property vehicle of this type will only be considered if it fulfils, as a minimum, the following criteria:

cash.

[Please note that the same restrictions that applied to the Aviva Investors Property Trust in relation to speculative property development and un regulated collective investment schemes still apply equally to the Aviva PAIF, however the restrictions are not contained in the Investment Policy but are contained within the "Investment and Borrowing Powers and Investment Restrictions" provisions of the Prospectus]

	 (A) the assets of the vehicle are independently valued at least once per annum; (B) the vehicle is priced quarterly; (C) the vehicle's accounts have an annual external audit; and (D) borrowings within the vehicle will not typically exceed 65 per cent. loan to value (i.e. for £100m of assets no more than £65m of debt). 	
Annual Management Charge (AMC) (underlying fund)	1.25%	1.25% (unchanged)
Ongoing Charges Figure (OCF)	1.37%	1.38%
Risk profile (determined by Friends Provident International for reference only)	3	3 (unchanged)

You do not need to take any action as a result of this letter if you wish to remain invested in this fund. You can however choose to switch to a different investment from the range available to you should you wish to do so, and no Friends Provident International charges will arise from this transaction.

We recommend that you seek the advice of your usual financial adviser before making any investment decisions.

Factsheets are available through the Fund Centre section of our website (www.fpinternational.com) for the alternative funds available to you. Full details on the underlying funds into which the Friends Provident International fund range invests can be found in the fund prospectus, which is available on request.

Who should you contact if you have any questions?

If you have any questions regarding your policy with us, please contact, by either phone or email, one of the following departments that correspond with your region:

General telephone number: + 44 1624 821212

Rest of the World Team - rowservicing@fpiom.com

Asia-Pacific Team - asiapacific@fpiom.com

Middle East Team - me&africa@fpiom.com

Latin America Team – latam.servicing@fpiom.com

If you have any questions regarding the operation of the Friends Provident International funds or the underlying funds, please contact our Fund Services team in the Isle of Man Fundqueries.Intl@fpiom.com.

Yours sincerely

International Funds & Investments
Friends Provident International Limited

Fund prices may fluctuate and are not guaranteed. Investment involves risks. Past performance should not be viewed as a reliable guide of future performance.

Please refer to the principal brochure of the scheme for details including charges and risk factors.

All policyholders will receive the protection of the Life Assurance (Compensation of Policyholders) Regulations 1991 of the Isle of Man, wherever their place of residence. Investors should be aware that specific investor protection and compensation schemes that may exist in relation to collective investments and deposit accounts are unlikely to apply in the event of failure of such an investment held within insurance contracts.

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